



HARDINGE®

SUPPLIER REQUIREMENTS TO DO BUSINESS

COMMERCIAL

- Pay Terms
- Net 90 Days *Or*
- Weighted Discounted Pay Terms

DELIVERY

- Consignment *Or*
- VMI *Or*
- Supplier Staged Inv

COMMITMENT

- PPAP level Agreement for samples
- Long Term Agreement

CONTROL

- Supplier Score Cards
- Quarterly Business Review
- Quote Transparency

New Suppliers Need To Accept The Requirements Above To Be HARDINGE® Suppliers